

# Christian Leon

## Professional Summary

**Accomplished Operations professional with over a decade of experience in logistics and business operations across diverse international markets.** Specializes in strategic planning, project management, and implementing transportation management systems. **Demonstrates a strong proficiency in optimizing supply chain processes, enhancing operational efficiencies, and reducing costs.** Brings a proven track record of executing large-scale logistics projects and driving continuous improvement initiatives.

## Work History

### Go-4D SpA Chile (Official Reseller Of PIX4D) - Operations Manager

Chile  
07/2023 - Current

- Successfully integrated key resources, including personnel, funding, and advanced technology, launching Go-4D SpA as PIX4D's official Chilean reseller.
- Implemented targeted marketing tactics and tools to adapt to diverse market conditions, aligning with strategic goals and expanding market footprint.
- Championed the adoption of cutting-edge photogrammetry technologies and innovative practices, staying ahead in a rapidly evolving industry.

### Schenker Perú SRL | Schenker Chile SpA - Business Operations Lead

Peru | Chile  
02/2018 - 06/2023

- Managed freight forwarding and contract logistics operations, including oversight of two branches and a 14,000 sqm warehouse, demonstrating specialized expertise in logistics execution.
- Conducted in-depth P&L analysis and identified areas for improvement, leading to a 15% exceedance of the 2022 Ebit Budget.
- Directed operational requirements for the Quebrada Blanca Phase (Bechtel project, USA), showcasing expertise in managing and executing large-scale projects.
- Led initiatives to align services with customer needs, focusing on providing a superior service experience.

### Schenker Venezuela - Logistics Operations Specialist

Venezuela  
01/2012 - 02/2018

- Managed logistics operations under adverse economic and political conditions, balancing Gross Profit with personnel and operational expenses.
- Played a crucial role in international traffic and Customs House Brokerage (CHB) operations, demonstrating specialized knowledge in navigating complex international logistics scenarios.
- Analyzed and expanded logistics product offerings, carefully considering local legislation and risk factors.
- Supervised operations across five branches nationwide, and effectively negotiated tariffs and conditions with local service providers/carriers.
- Spearheaded the implementation of ProCarS (Transportation Management System) in Venezuela, demonstrating expertise in transportation management systems.
- Enhanced Customs Clearance event control and invoicing processes, while developing KPIs for better performance tracking and compliance.
- Ensured compliance with ISO requirements in traffic, consolidations, and CHB operations, maintaining high standards of operational quality.
- Engaged with major accounts and international DB Schenker offices, facilitating operational discussions.

- ✉ Christian.leon.sanandres@gmail.com
- ☎ 365 8837136
- 📍 Ancaster, ON L9G 0G6
- 🔗 [linked.com/in/christian-leon-sanandres](https://www.linkedin.com/in/christian-leon-sanandres)

## Skills

- Logistics Operations
- Supply Chain Planning
- Budget Management
- International Freight Forwarding
- Project Management
- Transportation Management
- High-Pressure Environments
- Client Relationship Management
- Team Coordination
- Problem-Solving
- Effective Communication
- Adaptability

## Education

### National Experimental University Simón Rodríguez

Venezuela  
Bachelor's: Bachelor of Commerce,  
International Business

### College of Administration and Marketing

Venezuela  
Diploma: Customs Administration

2025

### Mohawk College of Applied Arts and Technology

Hamilton, ON  
Post-Graduate Certificate: Product  
Management and Supply Chain Management

## Certifications

- **Senior Management Leadership Program** | Universidad Adolfo Ibáñez | Year of Completion
- **Leadership Development Program** | University of St. Gallen, Ashridge Business School, Columbia University | 2007
- **Master Practitioner and Trainer in NLP for Specialized Professionals in Neuro-Programmed Oratory** | Acros | 2020